

## Carrier Docusign/Electronic Signature Availability

Carrier	Docusign	Electronic Signature (Adobe, etc.)
American General		
Banner	Accepted on applications. Not accepted on delivery requirements. *If E-signing, certificate needed with each form.	Accepted E-signature requirements: -Require the Certificate from the vendor -Accept a mix of handwritten and e-signed documents in one package -Offer electronic signature for Term and LSUL
John Hancock	Accepted in all states, including New York. *Restrictions: All 1035 Exchange forms must be wet signed.	Not accepted.
Lincoln	DocFast through iPipeline.	
Nationwide	Accepted on new business applications in all states except New York.	Nate is confirming.
Pacific Life	Accepted in all states on new applications and delivery requirements. (No business in New York)	Not accepted
Principal	Accepted in all states, including New York.  <b>New York cases can use DocuSign on:</b> <ul style="list-style-type: none"> <li>• Perm and Term Applications (Part A, and Part C)</li> <li>• Supplemental forms</li> </ul>	Not accepted

	<ul style="list-style-type: none"> <li>• With and without Accelerated Underwriting.</li> <li>• Delivery requirements</li> </ul> <p><b>NY cases cannot use DocuSign on:</b></p> <ul style="list-style-type: none"> <li>• Replacement forms</li> <li>• Online Part B (Tele-App completed, or Client completed)</li> </ul>	
Protective	Accepted in all states.	Accepted in all states.
Prudential	<p>Accepted on new applications and delivery requirements, effective 3/27/2020, temporarily.</p> <p><b>Limitations:</b></p> <ul style="list-style-type: none"> <li>• NY is excluded and not permitted for use with DocuSign</li> <li>• This is only a process for BGA DocuSign Accounts (Personal DocuSign accounts are not permitted) (see Deb's email for details).</li> </ul>	Not accepted
SBLI	Accepted in all states (No business in NY or MT)	<p>Electronically signed forms are accepted, except 1035 exchanges. For 1035 exchanges require a wet signature on submitted paperwork.</p> <p>E-signature Vendors:</p> <ul style="list-style-type: none"> <li>• Docu-sign</li> <li>• Digicert</li> <li>• Entrust Datacard Limited</li> <li>• GMO Globalsign</li> </ul>
Securian	<p>Accepted in all states.</p> <p>*Advisor must set up authentication on documents</p>	Not accepted
Symetra		